

# CROP INSURANCE



**FCS Crop Insurance**

FARM CREDIT SERVICES OF MID-AMERICA

1-800-444-FARM

[www.e-farmcredit.com](http://www.e-farmcredit.com)

**YOUR  
ACRES ARE  
UNIQUE.®**

Your crop insurance  
should be too.

Farm Credit Services of Mid-America is an equal opportunity provider.



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## *Your farm is unique.*

*You only have to walk the land to understand. That is why it makes sense to have crop insurance just as individualized to maximize profits and protection.*

### **YOUR BEST INTEREST**

Knowledgeable specialists from Farm Credit Services will help you with individualized plans. We don't believe in "cookie-cutter" solutions that treat your farm like one of the herd. We listen to what you want to achieve with every single acre. Then, we help you select the right coverage for your farm.

Our specialists don't work on commission, so they will help you select coverage that meets your goals at the most affordable costs. The premium isn't the important thing in our eyes – it's your coverage.

### **INDUSTRY KNOWLEDGE**

Important changes in farm programs and crop insurance products can have significant bearing on how insurance works for you. We keep up-to-date on those changes, and we'll make sure to tell you about them and how they affect your plans.

### **DEDICATED SPECIALISTS**

When you are working with a FCS Crop Insurance Specialist, you can count on:

- Dedication to your farm's goals.
- Year-round focus on crop insurance. We are not involved in other lines like property and casualty.
- 92 years of experience working with farmers. FCS' partnership between lending and crop insurance staff will bring the best tools and solutions to you.

### **COMPLETE PRODUCT LINE**

Yes, the choices are numerous, but your Crop Insurance Specialist at FCS will guide you through all the products and options.

- APH is the product that protects against yield loss based on your individual Actual Production History. Provides you protection against low yields, poor quality, late planting, replanting costs and prevented planting due to natural disasters.



- CRC (Crop Revenue Coverage) guarantees a dollar amount of coverage based on your individual APH and board of trade prices. The dollar guarantee adjusts with fluctuation in trading price at harvest. Using CRC provides you with cash-value protection, allowing more aggressive marketing strategies.
- RA (Revenue Assurance) is very similar to CRC, but the Harvest Price feature to raise your coverage is optional. Most all producers choose the Harvest Price option making RA similar to CRC.
- GRIP (Group Risk Income Protection) provides revenue protection, and is based on a county average to determine claims.
- Crop Hail compensates for the loss of crops due to hail, fire or lightning while the crop is in the field. It is usually purchased as additional coverage to any yield or price product during the growing season, providing an acre-by-acre yield guarantee.

### **OPTIONS AND SERVICES**

Price, yield and profit protection. Fast response to your claims. Value-added services like farm mapping. Industry-leading underwriting companies with financial strength and stability. People you can reach when you pick up the phone. That's what you want from crop insurance, and that's what you deserve.

**Call us today, and we'll make sure you get the coverage you need, because every acre means a lot. 1-800-444-FARM.**