



# Top-10 Reasons Farm Credit Services is the Best Crop Insurance Value in the Country!

## 1 Your Best Interest

Our goal is to not simply sell a product but to provide solutions that help you achieve your goals, leverage opportunities and mitigate risk.

## 2 Focus

Our Insurance Specialists are full-time crop insurance professionals who focus only on crop insurance. We do not sell auto, health or property and casualty insurance.

## 3 Professional Network

Our team stays informed of any changes in crop insurance with our network of specialists and depth of resources.

## 4 Information

One-on-one renewal meetings are held each year to review changes, determine coverage levels and provide you with a tailored plan for your operating needs. We want you to understand what you're buying.

## 5 Policy Analysis

We analyze each individual policy to determine the best choice of coverage that reduces your risk and allows you to maximize marketing opportunities. (Prevented planting, APH improvements, RA and CRC versus MPCI.)

## 6 Options

We deal with several companies to provide you with more than one option each year. You are not locked in to insuring with only one company.

## 7 Agriculture Professionals

Our Financial Services Officers and Insurance Specialists work exclusively in agriculture and understand the big picture of crop insurance for your overall risk and opportunity management plan.

## 8 Marketing Plan

We help you understand how crop insurance ties in with your marketing plan. This allows you to take advantage of pricing opportunities when they arise.

## 9 Value-added Service

We provide service beyond just writing your insurance policy. Our Insurance Specialists will help tailor a program that best suits the needs of your operation. We even provide on-farm service along with marketing and other educational meetings to help with all of your decision making needs.

## 10 Your Farmer-owned Cooperative

Farm Credit Services of Mid-America's insurance program benefits you by adding alternative income sources to your cooperative. Our Financial Services Officers and Insurance Specialists are not commissioned sales people. Consider buying from your farmer-owned cooperative.



**Farm Credit Services**  
OF MID-AMERICA

1-800-444-FARM

[www.e-farmcredit.com](http://www.e-farmcredit.com)